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Executive Coaching and Assessment Overview

Kittie W. Watson, Ph.D. President and Founder Coach Leaders to Think Differently Apply Vertical Development Methodologies

HORIZONTAL DEVELOPMENT Adds skills, techniques to fill a cup VERTICAL DEVELOPMENT Expands capacity - grows bigger cups





Executive Coaching and Assessment

Equip & Transform Leaders

- Match coaching to leader's stage of development
- Offer Individual, Group and Team Coaching
- Provide Psychometric Assessments for vertical development (Al-scored)
- Expand capacity and accelerate growth trajectory
 3



"Once real "change" occurs, leaders do not reconfigure and operate in the same ways as they have in the past."

Case Study:

<u>Award-winning</u> <u>Design and Liaison</u> <u>for 80+ External</u> <u>Coaches</u>





Innolect Vertical Leadership Development MWV introduction



Vertical Development Assessment

Global Leadership Profile® (GLP)

- Most extensively researched, Harvard-tested vertical development assessment tool (Torbert and Barker)
 - Introduction to vertical development with leadership maturity framework
 - Customized, personalized stage profile
 - Certified rater scoring, comments and recommendations
 - Specific practical steps for "growing edge" development

MyWorldView[®] (Al-scored)

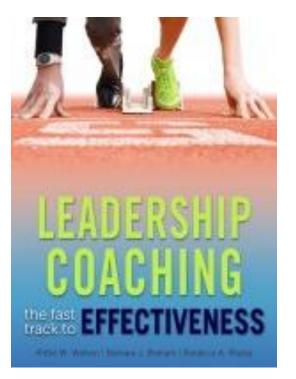
• First validated and reliable Alscored vertical measure (Bill Torbert and Elaine Herdman Barker)



- Based on over 50 years of research
- Identifies a range of seven action logics or stages
- Offers self-paced online learning approach and tool
- Teaches how to increase awareness of self, relationships and organizational systems







By Kittie W. Watson, Barbara J. Braham, and Rebecca A. Ripley



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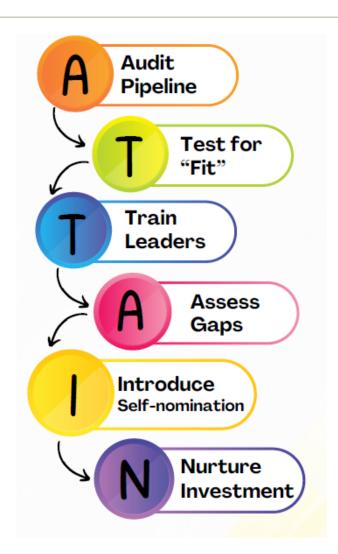
Talent Development: Leaders and Managers



Develop next generation

Support & retain middle managers

- Navigate complexity & solve problems
- Develop vision, priorities & goal-setting
- Expand self-awareness
- Communicate to influence with listening and feedback



Case Study: <u>Middle Manager</u> <u>Initiative</u>



Innolect - Equip Managers in the Middle



Building Opportunities for Learning and Change

Coaching Services with measurable Results

- Executive Coaching
- Group and Team Coaching
- Cohort Engagement Coaching
- Transition Coaching to new roles
- Leadership Transitions Retirement, next chapters and beyond
- Sustainable Legacies™ Coaching



"Leaders are carriers of culture (vision, values and behaviors) and are what set great from good organizations apart."

Case Study:

Inclusive Leadership Training - 1500 leaders





Innolect - Build a Culture of Belonging



Executive Coach and Consultant Team

Experience you can trust

- Senior Level with advanced degrees
- Former executives who managed P&Ls
- Minimum 10 years of experience working with senior leaders
- Experts in Vertical Stages of Development
- Coaching Certification Program Faculty

Review Video Bios on Website: https://innolectinc.com/about-us/innolect-team/



ICF and Innolect Certifications



Innolect Coaching Protocol



Gold Book Award for Executive Coaching Model with



1. Conduct Intake Interview

- Relationship 2. Initiate Matching Process
 - 3. Launch Engagement
 - 4. Conduct Assessments
 - **5.** Conduct Coaching Sessions
 - 6. Assess Engagement and **Determine Next Steps** 414540178122

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Development Themes

 Influence and Impact Networking Strategic Relationship-building Influencing others Collaborating with Others Communication – Inquiry vs Advocacy Presentation Skills 	 Development of Others Increasing Accountability Developing Others Giving and Receiving Feedback High-Performance Team Development Delegation Talent Assessment
 Vision, Priorities and Goal-setting Visioning Strategic Planning Navigating complexity and polarities Systems Thinking Essentialism 	 Self-awareness Over-functioning (responsibility/burnout) Self-care Clarifying purpose Work-Life Integration



For More Information

Kittie W. Watson, Ph.D. President & Founder <u>kittiew@innolectinc.com</u> 803.396.8500



INNOVATIVE INTELLIGENCE®



Innolect - Collaborative Innovation with Clients



Innolect – Retain Talent: Create a Belonging Eco System





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