



Questions to Help See the World with a 30,000-foot Perspective

Leaders and employees make decisions based on their own world view. It is valuable to encourage others to expand their thinking to consider differing perspectives and points of view. We encourage leaders to Zoom Out by intentionally asking questions especially during times of complexity and stress.

1. How would I look at this issue if I were to consider the impact that it would have on others not in my department?
2. What makes this option worthy of my support?
3. Who would need to be told about the decision based on the impact on them?
4. What other perspectives haven't we considered?
5. Who most benefits from making this choice?
6. How does this decision align with our vision, mission and values?
7. What type of legacy are we building through this decision?
8. How will others view this decision in five years?
9. Who is most impacted by the decision positively for the long-term?
10. What consequences will result based on the decision?
11. How does this action help us achieve our long-term goals?
12. What is the likelihood that the situation will happen again?
13. What similar decisions have we made in the past and what were the results?
14. How would I view the decision, If I were a _____ (customer, stockholder, parent, frontline employee, etc.)?
15. Who is my circle of influence, would need to be convinced this is the best option?